

Software Solutions to
help you Analyze, Take Control and Succeed



AIMsi>>

&



Active-e

Innovation + Integration

Free Online Demo

Tri-Technical Systems offers a wide range of software solutions for the retailer interested in growing their business more efficiently and profitably.

AIMsi

is a complete point of sale (POS), inventory management, accounting and business software application.

Much more than a typical “off-the-shelf” package, AIMsi offers the retailer not only a way to **control inventory, manage customers and track sales**, but also offers fully integrated custom add-on modules such as Repair & Service tracking, Lesson Scheduling, Short Term Rentals, Rent and Sales Contracts, Contact Management, Emailing capabilities and a Time Scheduler. You can build your own custom retail software solution by adding on what you need. AIMsi also offers two distinct POS screens, one that is touch screen which is completely customizable and offers an array of button options. The other POS screen is traditional using the keyboard and mouse. Both POS screens allow for scanning of barcodes. The retailer may even use the touch screen at select workstations and the traditional at others. AIMsi can be found in a variety of retail stores across the United States and Canada, including music instrument, bicycle and fitness, vacuum and sewing, liquor, hobby, salons, golf, apparel and more.



Active-e

is an e-commerce software solution that partners with AIMsi for an enhanced web presence for the retailer.

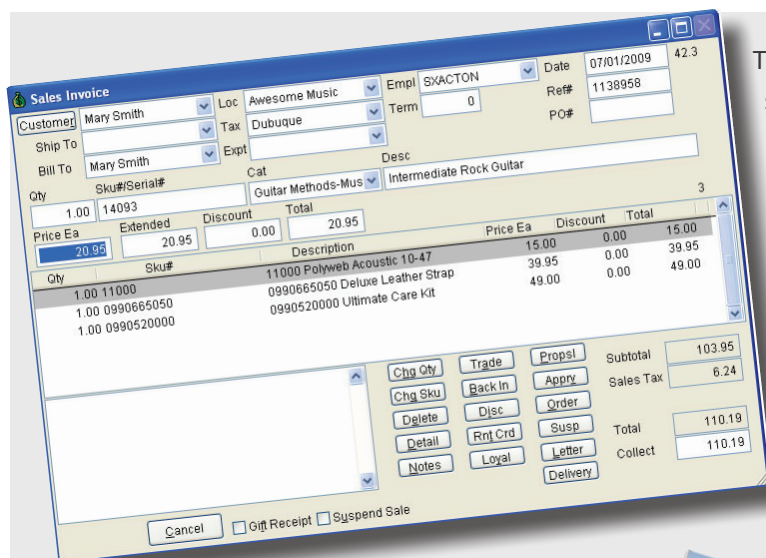
Active-e provides the connection to push inventory up from AIMsi to your website and download customer orders from your website to AIMsi. Active-e features a secure shopping cart and web site hosting, as well as Business to Business (B2B) and Consumer to Business (C2B) components. B2B provides a connection from AIMsi to participating suppliers' host computers in order to verify in stock merchandise and quantities, check pricing, download new product and place orders. C2B enables the retailers' customers to check purchase history, post payments and initiate rental contracts from the retailer's website.

Posting daily sales involves the programs that provide the accounting for 95% of the activity that happens in a typical retail store. The complete history of every transaction

Basic Package Point of Sale

is kept on the system until you archive or delete it. The history includes: what you sold, who you sold it to, when it was sold and for how much. This enables you to better analyze your sales, monitor the profitability of your inventory and determine how well your sales staff is performing.

AIMSi stands apart from the rest by offering two distinct POS screen options. One option is the "classic" POS screen which has a layout similar to an invoice, making input and navigation flow naturally.



The other option is a completely customizable POS screen where you decide the layout. You may create an unlimited number of menus and sub-menus. The menus are represented by buttons that you customize. You decide the text and color of the buttons, you can insert images onto the buttons, and you can decide what the buttons do. The customizable POS screen was designed to be used with a touch screen monitor, however, the touch screen monitor is not a requirement to use this option at POS.

Another important distinction between the two POS screens is that the customizable option is strictly for sales, whereas the classic option is not only used for sales, but can also be used to bring in special orders, turn proposals into sales, sell merchandise that was released on approval or demo, and more, for those stores that conduct these types of transactions. The classic sales screen may also be used in conjunction with accepting payments, releasing inventory on approval or demo, creating proposals, taking in consignments and trade-ins, initiating or completing repair and service tickets, and collecting payment for multiple transactions with one charge.



The POS screen options were designed to be flexible. One check-out station might be strictly touch screen, using the customizable POS screen option while another station might use the classic screen at POS. Also, the button menus are customizable by workstation and employee log-in, offering further flexibility and security.

Basic Package Point of Sale_{continued}

POS FEATURES

- * Quick sale feature to process small ticket sales in seconds.
- * Interfaces with PC Charge Payment Server for credit/debit card processing.
- * Search for customer, scan loyalty card to pull up customer account, or establish customer name on the fly.
- * Run sales reports with a variety of selection options. Show gross margin percentages for commission purposes.
- * Scan barcodes.
- * Specify sales per date range and inventory category in order for the discount to be applied automatically.
- * Track inventory sent out as a demo with an established return date. The inventory record is coded as being out on demo. Turn the demo into a sale at a later date.
- * Quickly access inventory for availability and pricing while in POS.
- * Automatically track sales dollars against preset purchase orders and their limits.
- * List end of the day reports to balance with your cash drawer.
- * Invoicing or house charge capabilities.
- * Print gift receipts.
- * Track layaway sales.
- * Track trade ins, consignments and used equipment purchases from customers.
- * Establish package deals for special sales pricing and ease of processing.
- * Enter special order items at POS and track progress of order. (Requires Purchase Order module)
- * Keep bar tabs.
- * Create a table of standard messages to select to print on the invoice, or add invoice messages on the fly.
- * Complete multiple transactions at POS for one customer, collecting payment just once. Includes: sales, layaways, demos, special orders, payments, repair tickets and rental contracts.
- * Taxable & tax exempt line items on the same invoice.
- * Enter a proposal with the ability to turn the proposal into a sale at a later date.
- * Unlimited payment tenders per sales transaction.
- * Suspend & recall sales.



BASIC PACKAGE

INVENTORY CONTROL

Inventory Control Enables you to have instant access to available inventory.

Sales staff can 'view inventory' and determine what is available. When viewing the inventory, sales staff can determine the number of days the item has been in stock, maximum discounts, three levels of prices and other pertinent information that will facilitate the sale. Inventory searches can be performed by a number of key identifying fields.

Inventory is completely interactive with all other modules. Inventory is as

Inventory tracking for all inventory: serialized, accessories, print inventory, parts & supplies, package deals and kits.

Display entire history of an inventory item in one program, including sales, rental (long & short term), transfer, repair and approval history.

Track inventory returned to the vendor for repair or replacement.

Track inventory that is on a floor plan. Reports will show floored items in stock and sold.

Set up unit of measure for purchasing and selling.

Establish minimum selling prices by

'Current' as the latest transaction posted. Accounting audit trails

are established to track Consignments, Trade-ins, and Purchases from the customer, floored inventory, inventory sold on exception and inventory transfers from store to store for multiple store chains.

The inventory you purchase from your vendors is sometimes based on impulse, emotion or perceived

savings through sales hype from the vendors. AIMsi eliminates these influences because the inventory optimization features are based on what you are selling. These automated procedures will replace the pen, paper and calculator approach to determining what to order, the quantities to order and the right time to order. They are designed to keep your store stocked with items that sell. Stock orders and seasonal orders can be generated in minutes.

Inventory Features

model or individual sku #. Sale discount will automatically be taken at POS during specified dates & times.

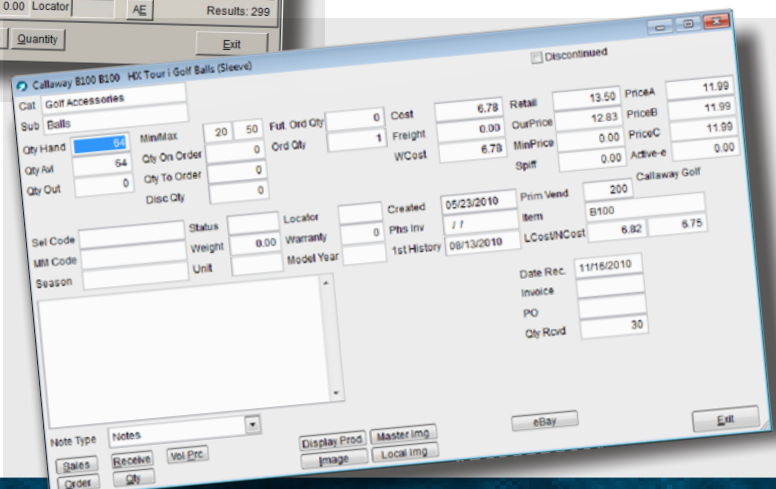
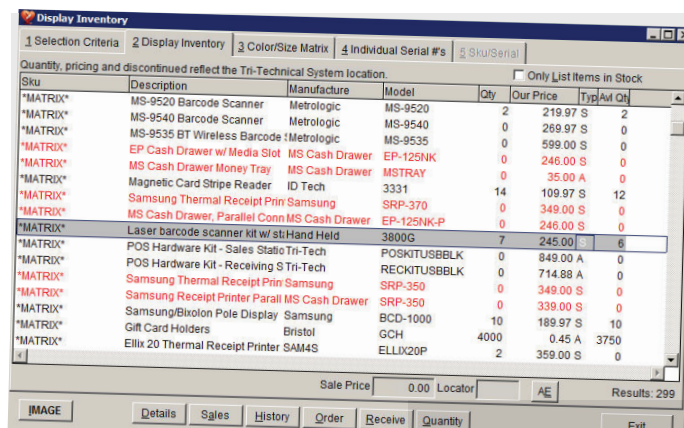
Establish up to six prices on inventory

items. Specify by workstation or customer what pricing level to use at POS.

Run a report by type of inventory showing sales, cost of goods sold, gross profit (\$ or %), average inventory, inventory turns, sales as % of total sales, inventory as % to total inventory and gross margin return on inventory.

Supports color/size matrix.

Automatically establish min/max's for items with our automatic inventory optimization process.



BASIC PACKAGE

ACCOUNTS RECEIVABLE

Accounts Receivable enables you to track your accounts receivable and view at any time the history each customer has with your store.

Accounts Receivable Features

Print statements with the option to show entire balance due or a minimum payment due.

Print Accounts receivable aging reports.

Print System letters to customers.

Calculate interest on open accounts. You determine the number of days 'Free Interest'.

View or print the complete history of any customer at any time.

Run reports of 'Top Customers'. Provide these customers with barcoded loyalty customer cards.

Easily transfer an invoice or entire customer history from one account to another.

The screenshot displays three overlapping windows from the Accounts Receivable software:

- Customer Payments Window:** Shows customer information (John Smith, Dubuque, Dubuque County) and a list of invoices. The 'Amount To Pay' is 73.15.
- Statement Window:** Displays a statement for Dubuque Music, including a table of transactions and a summary of the balance.
- Outstanding Window:** Shows a list of outstanding invoices for John Smith, including details like Date, Reference, and Description.

Customer Payments Window Details:

Select	Invoice#	PO#	Date	Type	Original	Balance	Pay Amt
<input checked="" type="checkbox"/>	6671		03/25/2009	Short Term Rental	41.40	41.40	41.40
<input checked="" type="checkbox"/>	6667		06/25/2009	Charge Sale	51.75	31.75	31.75
<input type="checkbox"/>	6668		06/25/2009	Kyle's Guitar Lesso	25.00	25.00	0.00
<input type="checkbox"/>	6670	06/25/2009	06/25/2009	Layaway	172.50	172.50	0.00

Statement Window Details:

Dubuque Music
585 Huff Street
Dubuque IA 52003

Jonathon Duffy
100 Anywhere St
Dubuque IA 52001

DATE	FOR	DESCRIPTION	ORIGINAL	BALANCE
07/01/2000		Invoice# 1990	189.74	189.74
07/15/2000		Invoice# 1997	25.44	25.44
08/12/2000		Invoice# 1998	-95.00	-95.00

Outstanding Window Details:

Date	Reference	Description	Amount
04/25/2009	6671	ST Rental	41.40
06/25/2009	6667	Charge Sale	31.75
06/25/2009	6668	Kyle's Guitar Lesso	25.00
06/25/2009	6670	Layaway	172.50

BASIC PACKAGE

ELECTRONIC GIFT & LOYALTY CARDS

Electronic Gift Cards and Renewable Money Cards provide secured tracking of gift certificates and prepaid money cards.

Merchandise Return Credit and Other Store Credits can be tracked on the Electronic Money Cards.

Implement a customizable customer loyalty program based on \$ spent or points. Redeem at POS. Send out promotional mailings & coupons based on your loyalty program.

We can provide Custom Electronic Gift Cards with your logo and identification on the card.



PAYROLL & EMPLOYEE TIME CLOCK

Our software is integrated with Pensoft Payroll (must be purchased separately) which applies employee earnings & deductions, automatically calculates employee & employer payroll taxes and prints checks & stubs complete with year-to-date earnings & tax information.

AIMSi contains procedures that incorporates the data from Pensoft for accounting purposes.

Employee Time Clock is used to record the hours worked by your employees, in addition to vacation time, sick days and personal leaves of absence. Memos may be added for a specific employee or for all employees to read when clocking in or out. Reports are available to list the hours worked during a specific time period.

Employee Messaging allows employees to view and reply to messages using our time clock module.

BASIC PACKAGE

T-SCHEDULER

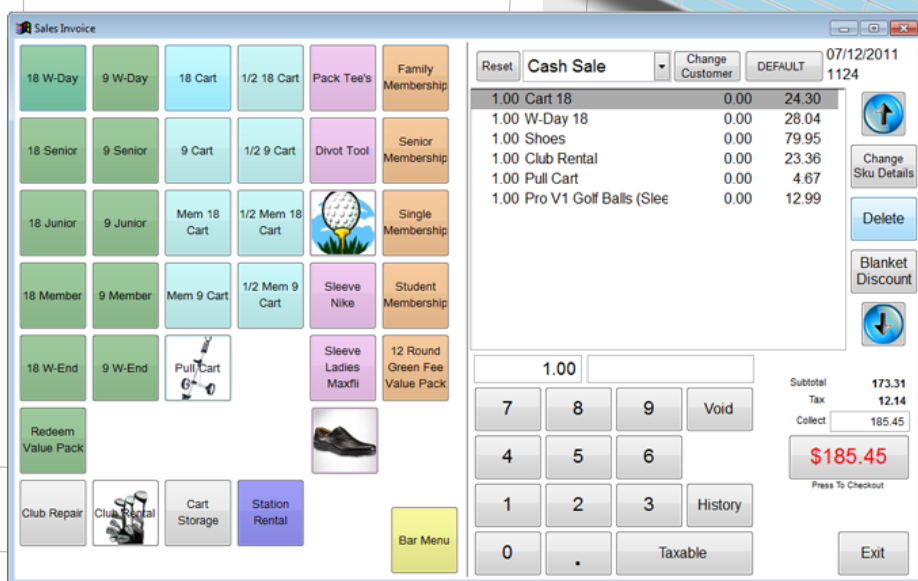
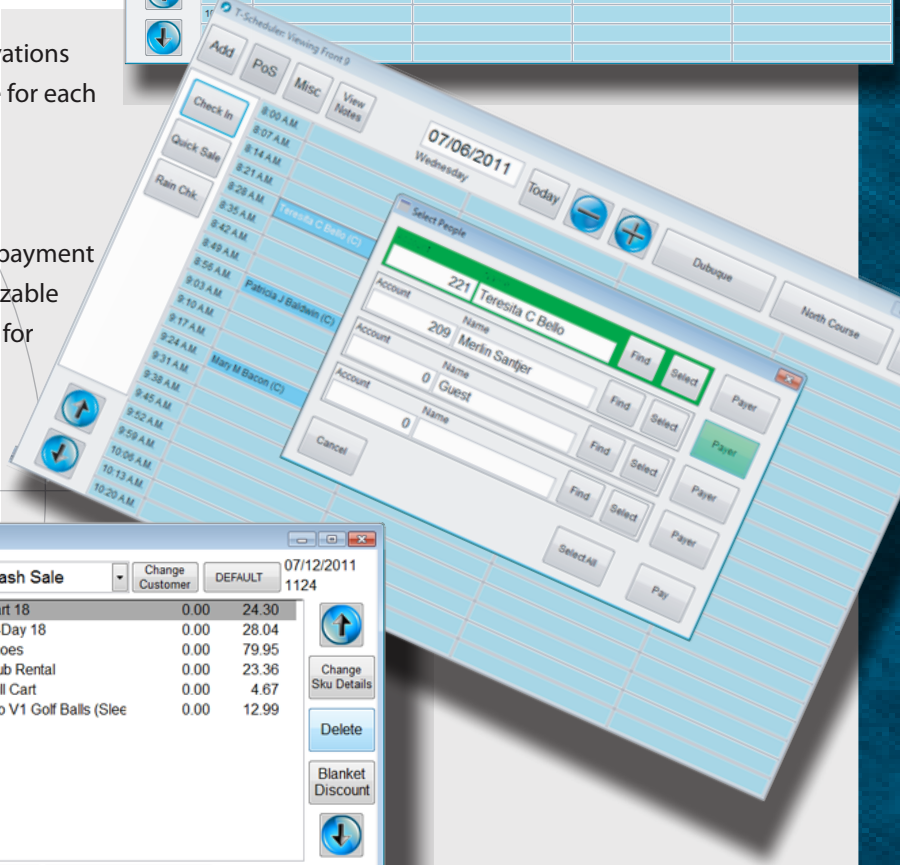
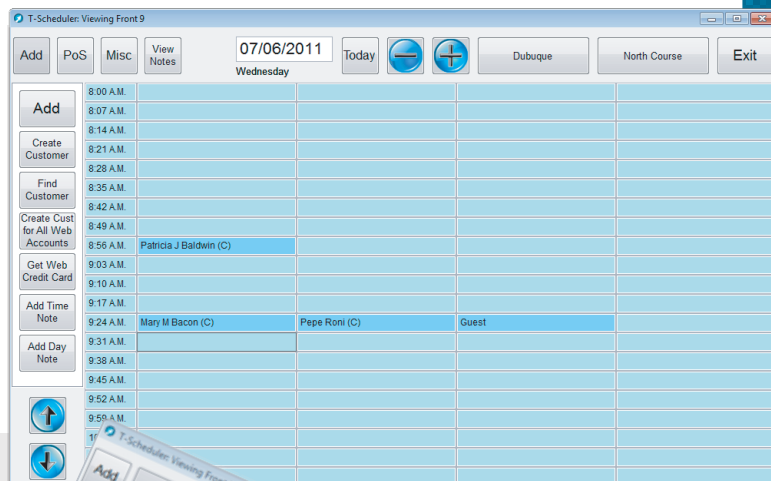
The T-Scheduler is designed to track reservations and bookings of events, activities and rooms in increments of time. The T-Scheduler is customizable in that the description of the "areas" to be reserved are set by you, in addition to the time increments.

Sample uses of the T-Scheduler module include:

- Scheduling tee time reservations on golf courses
- Scheduling tennis court reservations
- Scheduling dance or fitness classes in a studio
- Scheduling tanning salon beds/rooms
- Scheduling spa/masseuse services

Features of the T-Scheduler include:

- Schedule reservations, check in and pay from the T-Scheduler screen
- Easily move, delete and change scheduled reservations
- Set a minimum and maximum number of people for each time slot and entity (i.e. course, court, room)
- Issue rain checks
- Compatible with a touch screen module
- Integrates with the customizable POS screen for payment
- From the T-Scheduler, quickly access the customizable POS screen at the time of reservation or check-in for sale



Purchase Order

Purchase Order provides you with the ability to track special orders for customers in addition to entering stock orders and creating, printing and receiving purchase orders from vendors. Inventory and ledger is updated as the purchase orders are received.

Purchase Order Control is fully integrated with Inventory Control, Accounts Receivable, Accounts Payable and General Ledger. You may display the purchase order information when entering an Accounts Payable invoice to verify and change, if necessary, the cost the items were received at.

PURCHASE ORDER FEATURES

Enter special orders for customers and turn the special orders into sales when received.

Back orders and other 'order problems' are easily tracked. The purchase order may remain open, be cancelled, or the items may be reordered on a new purchase order.

Track 'best price' for accessories that are provided by multiple distributors, changing the vendor to order from when entering the order.

Print pick lists.

List special orders that have been received but not yet invoiced to the customer.

Change cost, prices and other information when receiving.

Run reports, showing status of orders, recommended to buy and back orders.

System will generate reports suggesting buying requirements according to the reorder points established. Outstanding orders will be taken into account. Print barcode as inventory is received on a purchase order (requires the barcode

labeling software).

Easily change the shipping address on an order, for a customer or your stock.

View the sales history by month of an item when ordering.

If a customer cancels a special order before receipt, easily delete the special order., transfer the items to an already existing order or transfer items to a new order.

If a customer cancels a special order after the items have been received, easily transfer the items to your available stock.

Loc	Qty	Item#	Ordered	Rec	Description	Bcd	Acct#	Probl Ship
1	1	B12EC2	0	12" EC2 Coated		10 AM - Orders		
1	1	B13EC2	0	13" EC2 Coated		10 AM - Orders		
1	1	B14G1D	0	14" Power Center Snare		10 AM - Orders		
2	1	B14G1RD	0	14" Power Center Coated		13 ABC - Orders		
1	1	B14HD	0	14" Genera HD Snare Batter		10 AM - Orders		
1	1	B16EC2	0	16" EC2 Coated		10 AM - Orders		
2	1	BD20EMAD	0	20" EMAD Clear		13 ABC - Orders		
2	1	BD20GB3	0	Evans Bass Drum Head		13 ABC - Orders		
2	1	BD22EMAD	0	22" EMAD Batter Clear		13 ABC - Orders		
2	2	BD22REMAD	0	22" EMAD Resonant - Blk		13 ABC - Orders		
1	3	DGS15	0	Acoustic Quick Release		10 AM - Orders		
1	2	DP0002	0	Pro-Winder/Cutter		10 AM - Orders		
2	10	EXL145	0	Nickel Wound 12-54		13 ABC - Orders		
1	5	GH	0	Guitar Humidifier		10 AM - Orders		
2	2	J53	0	Ukulele/Hawaiian-Concert Strings		13 ABC - Orders		

Item# B12EC2 Model B12EC2 Cost Each 10.67
PO# 23970 Shipping Retail 35.50
PO Date 02/27/2009 Vendor DADDARIO J

EDI Capabilities (i.e. purchase orders, invoices, product availability, etc.) with participating vendors.

Loc	Qty	Item#	Desc	Date	Acct#	Tot Cost	Vendor Item#
1	1	T2501	T2501 TOCA Slap Stick	03/03/2009	35531	13.60	T2501
1	1	3060	3060 Tape Wound Bass	03/04/2009	13	18.90	3060
1	1	708	708 Light Double Brace Throne	03/04/2009	13	29.63	708
1	1	9608MB	9608MB Pro Throne w/ Back	03/04/2009	13	99.38	9608MB
1	1	OCB95N	Dunlop OCB95 Cnabdy Wah - Updated	03/04/2009	13	63.72	OCB95N
1	1	GS2136BE	GS2136BE Guitar Stand w/ Quick Release	03/04/2009	13	58.25	GS2136BE
1	1	MC5	MC5 Multi Link Power Cable	03/04/2009	13	27.48	MC5
1	1	MH11	MH11 Slim Tapered Slide-in Clip	03/04/2009	13	3.17	MH11
1	1	MH6SP	MH6SP Tapered Slide-in Clip	03/04/2009	13	4.35	MH6SP
1	1	NW1	NW1 OneSpot Power Adaptor	03/04/2009	13	6.10	NW1
1	1	SC4421	SC4421 Universal Hi-Hat Clutch	03/04/2009	13	77.25	SC4421
1	1	SC4J	SC4J 1 3/8" Tension Rods	03/04/2009	13	2.35	SC4J
1	1	SCBPL	SCBPL Vinyl Beater Pad	03/04/2009	13	4.69	SCBPL
1	1	SCMCW	SCMCW Metal Cup Washer	03/04/2009	13	4.70	SCMCW
1	1	SCSLRM	SCSLRM L-rod W/mult Clamp	03/04/2009	13	20.63	SCSLRM

Save Cancel

Accounts Payable

Accounts Payable will track standard payables as well as invoice dating and invoice term payments. Liability for accounting is controlled by vendor enabling you to automatically separate inventory purchases, bank notes and other payables on the financial statement. A complete history of each vendor is maintained. You may view all purchases, invoices and payments by vendor at any time.

ACCOUNTS PAYABLE FEATURES

Two levels of discounts may be established on invoices. The best available discount will automatically be taken when paying invoices.

Pay invoices individually, by vendor or by date.

Track COD checks that were written.

Display vendor cost analysis by month for any 12 month period.

Several invoices may be consolidated into one invoice for term payments (dating).

Generate computer printed checks or post manually written checks.

View purchase order information when entering an invoice, making any necessary adjustments to the cost the inventory was received at.

Easily void checks.

Set up numerous checking accounts.

Run reports showing aging of invoices.

The screenshot shows the 'Vendor History' window for 'Coast Wholesale'. It has tabs for 1 Totals, 2 Invoices, 3 Payments, 4 Purchase Hist, 5 Ordering, 6 Return, and 7 Inventory. The 'Invoices' tab is active, showing a table with columns: Invoice, Sub, Date, PO, Orig Bal, Remaining, Due Date, Disc Date, Disc Amt, and Location. The table lists several invoices with their respective dates and amounts. At the bottom, there are radio buttons for 'All Invoices', 'Invoices w/ Balance', and 'Paid Invoices'. There are also dropdown menus for 'Payee' (Coast Wholesale) and 'Vendor' (Coast Wholesale).

Invoice	Sub	Date	PO	Orig Bal	Remaining	Due Date	Disc Date	Disc Amt	Location
78910	0	04/23/2009		1000.00	230.00	05/23/2009	/ /		
663	0	12/22/2008		200.00	20.00	12/22/2008	/ /		0.00 Iowa City
5656	3	04/21/2009		33.00	0.00	07/21/2009	/ /		0.00 Dubuque
5656	2	04/21/2009		33.00	33.00	06/21/2009	/ /		0.00 Iowa City
5656	1	04/21/2009		33.00	0.00	05/21/2009	/ /		0.00 Iowa City
4554	24	12/19/2008		100.00	100.00	12/19/2008	/ /		0.00 Dubuque

Enter credit memos, displaying the inventory that was transferred back to the vendor and making necessary adjustments to the cost.

The screenshot shows the 'Enter A/P Invoice' window. It has tabs for 1 Invoice, 2 Expense, and 3 Notes. The 'Invoice' tab is active. It contains various input fields for invoice details: Vendor (Coast Wholesale), Payee (Coast Wholesale), Invoice Date (06/25/2009), Posting Date (06/25/2009), Invoice# (650142), Sub# (0), Terms (30), Due Date (07/25/2009), PO# (blank), Expense (650.00), RMA# (blank), PO... (COD/CC PrePay), Amt To Apply (0.00), RMA... (Unpaid), and Billed Cost On PO (650.00). There are also checkboxes for 'Electronic Funds Transfer' and 'Add another invoice'. At the bottom, there are buttons for 'Installments...', 'Add', 'Delete', and 'Cancel'.

General Ledger

The General Ledger system is designed to accommodate the retailer that is interested in maintaining an accounting procedure that will provide the necessary tools for an accounting firm to prepare the financial statements as well as the store that wishes to prepare their own financial statements. The General Ledger system and many of the reports available were designed with the help of CPAs that are experienced in the retail industry.

The accounting functions are interactive with all other modules. When a file has been changed or updated through posting, the accounting is automatically updated at that time.

General Ledger comes with a complete Chart of Accounts and Control Tables. These accounts and tables may be changed to accommodate the accounting procedures established by you and your accounting firm.

GENERAL LEDGER FEATURES

Save ledger details in a separate directory or drive when closing out the month allowing you to maintain details for a complete year.

Discrepancy reports exist that will list any ledger discrepancies that occur.

Cancel cleared checks on statement with one easy step.

Print financial/budget statements by department and store location.

Print check register by checking account.

Compare current year to prior year on the income statement.

Analyze inventory turns and gross profit.

AIMSi provides standard Month End Financial Statements, but gives you the ability to create your own customer Financial Statements. For example, a Departmentalized Income Statement that shows only certain accounts for Department Managers.

Create a monthly tax report showing total taxable sales, tax exempt sales, and the sales tax payable for any period.

For an additional price, add a Quickbooks Interface.

Awesome Music Income Statement

	Current Amount	PS%	PT%	Year To Date Amount	PS%	PT%
Income	17.50	0	0	1,278.48	0	0
Merchandise Sales	0.00	0	0	1,260.00	0	0
Sales Band Instrument	66,884.50	8	0	347,771.51	24	0
Sales Orchestra	13,392.54	2	0	88,203.43	6	0
Sales Fretted Instruments	5,622.58	1	0	38,180.89		
Sales Amps & Speaker Enclosure	7,615.95	1	0	41,138.2		
Sales Percussion	5,101.13	1	0	48,856.1		
Sales Effects Processors	4,103.18	0	0	51,268		
Sales Sound Reinforcement	13,407.80	2	0	89,314		
Sales Keyboards	26,923.61	3	0	179,37		
Sales Acc-Band/Orchestra	14,288.17	2	0	65,7		
Sales Acc-Guitar	5,784.21	1	0	42		
Sales Acc-Percussion	5,719.82	1	0	31		
Sales Acc-PA/Recording	1,564.79	0	0			
Sales Piano Methods-Music	1,667.45	0	0			
Sales Classical/Vocal-Music	852.72	0	0			
Sales Band/Orchestra - Methods	480.52	0	0			
Sales Band/Orchestra-Music	23.76	0	0			
Sales Folk/EZ Keyboard-Music	3,553.90	0	0			
Sales Theory/Graded Solos-Music	1,209.22	0	0			
Sales Piano/Vocal/Guitar-Music	167.40	0	0			
Sales Guitar Methods-Music	145.96	0	0			
Sales Sacred-Music	63.81	0	0			
Sales Karaoke/SMD/Video-Music	92.96	0	0			
Sales Gift Items	4,485.80	1	0			
Sales Seasonal-Music						
Sales Stepup Band/Orchestra						

Awesome Music Balance Sheet As of 06/30/2009

Current Assets	Asset
Cash On Hand & Bank	4,978,141.32
Accounts Receivable	300,731.05
Inventory	288,626.61
Other Current Assets	9,750.00
Total Current Assets	4,999,998.76
Fixed Assets	
Equipment/Fixtures/Vehicles	7,823.24
Depreciation	0.00
Lease Pool Inventory	199,332.98
Total Fixed Assets	207,156.22
Total Asset	5,207,151.98

Liabilities & Equity

Current Liabilities	
Accounts Payable	1,732,227.72
Customer Deposits	11,181.08
Deferred Income	15,825.70
Accrued & Other Liabilities	106,770.30
Total Current Liabilities	1,894,353.40
Long Term Liabilities	
Long Term Debt	4,091.59
Total Long Term Liabilities	4,091.59
Total Liability	1,898,444.99
Equity	
Capital Stock	1,898,444.99
Equity	0.00
Retained Earnings	0.00
Capital Stock	1,215,414.69
Current Year Income (Loss)	0.00
Total Equity	2,101,475.54
Total Liabilities & Equity	3,215,890.17

Short Term Rentals

Retailers that rent inventory on a short term (hourly, daily, weekend or weekly) basis know that it is crucial to keep accurate records of the entire rental process; who needs what, when and for how long. The Short Term Rental module automates this process, enabling you to quickly determine the inventory on reserve as well as the inventory out on rent and when it is due back. Short term rentals can be tracked through both the customer record and inventory record.

SHORT TERM RENTALS FEATURES

Reserve Inventory for future short term rental, specifying a pick-up date and time and a return date and time.

A warning will appear on the screen if an item on reserve is attempted to be reserved for someone else during the same dates.

Capture credit card for security deposit.

List all outstanding short term rentals or just those that have not been returned by the specified return date.

Extend the due date, collecting additional money if required.

Add late charges to rentals returned late.

Pull the reservation into a short term rental when the inventory is picked up or delivered.

View availability by category, sub-category, model, sku, etc.

Short Term Rental Availability

June 2009

Dubuque

All Serials

Model PA1XPRO

Serial

Cat

Sub

Qty 2

Only Show Lease Items

Catalog

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
31	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25 Rsv: 1 Aval: 1	26 Rsv: 1 Aval: 1	27 Rsv: 1 Aval: 1
28 Rsv: 1 Aval: 1	29	30	1	2	3	4
5	6	7	8	9	10	11

Collect a deposit at the time of the reservation and apply the deposit when the inventory is picked up as a short term rental or refund the deposit.

Short Term Rental

Raya Aronsky

Dubuque

Employee 1075

Ref#

Terms DEFAULT

Pick Up 07/06/2011

Return 07/08/2011

Date 07/06/2011

Time 3:42 PM

PC#

Desc

Qty	SKU	Rate	Cat	Extended	Discount	Total
1	C3001	0.00		0.00	0.00	0.00
						15.00
						25.00

Description

Cart Rental

XJ Series Junior Set

Subtotal 40.00

Tax 1.05

Total 41.05

Deposit 0.00

Total Due 41.05

Amt Paid 41.05

Buttons: Change, Delete, Back In, Deposit, Credit, Retail Info, Avail, Reserv, Extend, Detail, Notes, Hist, Delivery

Long Term Rent & Sales Contracts

Long Term Rent & Sales Contracts is designed to give flexibility to each store for the control of rental, service and installment contracts. The various types of rentals that may be tracked are Rent Month to Month, Rent to Own, Sales Contracts, Lease Purchases, and Extended Warranty or Service Contracts.

The complete history of each contract is maintained, even after the contract is paid off or returned. Sales staff can easily look up a contract and view the complete breakdown of payments due, including payoff info. It's easier than pulling a ledger card!

RENT & SALES CONTRACTS FEATURES

Print coupon books or rental contract statements.

Inventory is coded as being out on rent.
Late charges are tracked and you control how the late charges should be assessed.

Rental Payments

Date	Amt Recvd	Late Add	Was Due	Credit	#	Check#
09/09/2009	22.03	0.00	03/09/2009		16.03	6 AUTOPAY
10/09/2009	22.03	0.00	02/09/2009		16.03	5 AUTOPAY
11/09/2009	22.03	0.00	01/09/2009		16.03	4 AUTOPAY
12/09/2009	22.03	0.00	12/09/2008		16.03	3 AUTOPAY
01/10/2008	22.03	0.00	11/09/2008		16.03	2 AUTOPAY
02/10/2008	22.03	0.00	10/09/2008		16.03	1 AUTOPAY
03/10/2008	22.03	0.00	09/09/2008		16.03	0

Totals:
Amt Recvd: 154.21
Principal: 105.00
Tax: 7.21

Add'l Fee: 42.00
Maint: 0.00
Fin Chg: 0.00

Fees Tax: 0.00
Late Coll: 0.00
Other Coll: 0.00

Other Add: 0.00
Other Coll: 0.00

Pay Ref#: 1138737

Pay Type: PY
Maint: 6.00
Add'l Fee: 0.00
Late Coll: 0.00
Other Coll: 0.00
Fin Chg: 0.00
Tax: 1.03
Fees Tax: 0.00
Principal: 15.00
Other Add: 0.00
Intrst Date: / /
Pay Ref#: 1138737

Details

Handles multiple formulas for calculating payment credit on month to month rentals, i.e. 100% the first 6 months and 80% thereafter.

Mark a contract for collection with the option to either halt all activity on the contract or to continue to add payments and late charges.

Short Term Rental

Raya Aronsky Ref# 1075 Terms Date 07/06/2011
Raya Aronsky Employee DEFAULT Pick Up 07/06/2011 3:42 PM Notes
Dubuque Tax Expt Return 07/06/2011 5:00 PM Notes
Dubuque County PO#
Qty Sku# Cat Desc
Preset Rate Rate 0.00 Extended Discount Total 0.00
Qty SKU Description Discount Total
1 Cart Rental 0.00 15.00
1 C3001 XJ Series Junior Set 0.00 25.00

Change Avail Subtotal 40.00
Delete Reserv Tax 1.05
Back In Extend
Deposit Detail Total 41.05
Credit Notes Deposit 0.00
Retail Info Hist Total Due 41.05
Delivery Amt Paid 41.05

Save Cancel

Exchange inventory on rentals.

Set contracts up with automatic credit card payments each month. AIMsi has procedures to select

these contracts, charge the credit cards and automatically post the payments. PPI, Mercury Payments or PC-Charge credit card authorization software must be purchased to utilize this feature.

Prepares delinquency notices at the push of a button. The system finds the delinquent accounts and prints the applicable notice. Whether the account should receive a first, second, third or fourth notice is automatically tracked. This routine has

improved collections considerably.

Rental income collected will be updated on the inventory record as payments are made.

Establish payoff discounts in order to have the system calculate the discounts automatically when viewing or posting a payoff.

Setup and print purchase option letters.

Run contract aging and receivables report.

MICR coupon availability.

ACH capability if your bank supports it.

Repair & Service

Repair & Service Control tracks repairs from the receipt of the item to billing the customer and returning the item. A complete repair and service history is maintained for all items repaired, whether the item was purchased from you or not.

REPAIR & SERVICE FEATURES

Prepare work tickets and generate estimates.

Track inventory loaned to the customer while the item is being repaired.

Add multiple repair tickets to the same customer account without leaving the repair ticket window each time a ticket is saved. This makes entry of repair tickets very quick by saving keystrokes.

Attach parts to repairs when setting up the common repairs table.

This helps you to better track your repair parts and saves time when entering a repair ticket.

View warranty information if item being repaired was purchased from you or is currently on rent.

Assign a technician to the repair in order to generate work completed by a technician.

Change shipping address to send the repaired item to when entering or completing the repair.

Set up common repairs table by type of item to be repaired and select from the table when a repair ticket is entered.

At the time a repair ticket is entered or completed, establish the recommended next service date and letter to be sent to the customer. The letter will automatically print at the next scheduled repair date.

Assign repair tickets a master ticket number for customers with multiple repairs.

Instructor Aide

Instructor Aide provides you with the means to schedule lessons, bill students and pay instructors. The scheduler is designed to provide a current schedule for each instructor and studio. You can quickly determine the availability of studio space and instructor for a specific day and time. Instructor Aide is completely interactive with Accounts Receivable and General Ledger.

INSTRUCTOR AIDE FEATURES

Allows for flexible scheduling. One student may take multiple lessons in one week. Each lesson may be at a different time, with at different instructor and in a different area.

Allows for flexible billing, including: weekly, monthly, annually or term.

Specify whether or not to allow schedule conflicts. If a conflict occurs when scheduling, quickly determine the student already scheduled at that time and whether the conflict is of type 'area' or 'instructor'.

Establish group lessons. Easily cancel the group which automatically opens the space on the schedule and removes the students from the group.

View the lesson schedule for a specific date, by instructor or area.

When scheduling students specify a start date with the option to denote an end date. The student will automatically be removed from the schedule after the end date.

Specify the time increment you would like the schedule to appear with (i.e. 15,

30, or 60 minutes).

Track attendance. If a student is absent, select from a pre-established absence table which specifies whether the absence is excused or unexcused.

Schedule temporary schedule changes such as make-up lessons.

Invoice the students for lessons according to the student billing. Enter payments as they are received.

Pay an instructor according to the pre-

Print an attendance sheet for the instructor.

Add notes to schedule records, either directly on to the schedule or while on the student record.

Run a report showing total lesson income and amounts paid to the instructor.

Ability to offer customers autopay for lesson invoices.

The image displays three overlapping screenshots of the 'Instructor Aide' software interface. The top screenshot, titled 'View Lesson Availability', shows a calendar grid for the month of June 2009, with columns for days of the week and rows for time slots (9:00a, 9:30a, 10:00a). It lists instructors like John Anderson and Bobby Sutter, and studios like Studio 1 (S). The middle screenshot, titled 'Instructor Payment -- Edit', shows a table of payments for instructor Tom Green, with columns for Date, Invoice, Loc, Student, Total, Balance, and Amt To Pay. The bottom screenshot, titled 'Add/Change Students', shows a form for adding a new student, Mike Anderson, with fields for Name, Account#, Sub, Last, ANDERSON M, Balance, and Account#. It also includes a section for scheduling lessons with a table for Date, Amount, Instructor, and Invoice Date.



AIMsi Basic Package

(Single Location, 1 Workstation)

This package includes:

- Complete POS activity (touchscreen & classic)
- Inventory Management with Barcode Labeling
- Gift & Loyalty card tracking
- Accounts Receivable, Daily Reports & Time Clock
- 45 days FREE support, 1 hour online training

	Pro Price	Lite Price
Basic Package	\$995	\$495 (Upgrade to Pro for \$500 More)
Add-On Modules		
E-Mail Capabilities	\$345	Upgrade to Pro Required
Contact Management	\$445	Upgrade to Pro Required
Short-Term Rentals: Hourly, Daily	\$445	Upgrade to Pro Required
Accounts Payable & General Ledger (QB Export Incl.)	\$445	Upgrade to Pro Required
Purchase Orders	\$445	Upgrade to Pro Required
Instructor Aide / Lesson Billing & Scheduling	\$445	Upgrade to Pro Required
Repair & Service Tracking	\$445	Upgrade to Pro Required
Active-e Interface (monthly hosting charges apply)	FREE	FREE
Long-Term Rental & Sales Contracts	\$745	Upgrade to Pro Required
Additional User Licenses	\$245	\$ 245 *
Additional Store Location Licenses	\$595	

*Only one may be added to AIMsi Lite Version

Recommended Server Requirements:

Multiple Stores

OS: 2000 Server/2003 Server/2008 Server/2008 r2

Processor: Pentium Class 1.5GHz

Memory: 256 MB plus 10 MB per network user or 100 MB for each terminal service user.

Hard Drive: 20 GB or greater, SCSI drives recommended

For remote locations use Terminal Services/ Citrix or some type of remote desktop software.

VPNs alone will not work but can be used in conjunction with terminal services.

If you plan on using a serial pin pad at a remote location you must use Windows Server 2003 or newer.

Large Single Store (6+ Workstations)

OS: 2000 Server/2003 Server/2008 Server/2008 r2/Novell

Processor: Pentium Class 1 GHz

Memory: 256 MB plus 10 MB per network user or 100 MB for each terminal service user.

Hard Drive: 20 GB or greater, SCSI drives recommended.

Medium Single Store (3-6 Workstations)

OS: XP Pro/2000 Pro/2000 Server/2003 Server/2008 Server/ 2008 r2

Processor: Pentium Class 900MHz or greater

Memory: 256 MB plus 10 MB per network user or 100 MB for each terminal service user.

Hard Drive: 20 GB or greater

Small Single Store (1-2 Workstations)

OS: 2000/ 2000 Server/2003 Server/2008 Server/2008 r2

Processor: Pentium Class 900MHz or greater

Memory: 256 MB

Hard Drive: 20 GB or greater

Recommended Workstation System Requirements:

Microsoft Windows 2000/XP/Vista/7

Processor: Pentium Class 500 MHz or greater

Memory: 256 MB or greater

Hard drive: 10 GB or greater

Serial port if using a pin pad.

AIMsi runs on 32 or 64 bits OS

Network Recommendations: 100 MB or better wired connections, wireless is not recommended.

Active-e

WEB HOSTING & SHOPPING CART

Active-e will assure that you have the ultimate Secure Internet Presence:

A complete e-commerce suite providing retailers with shopping cart capabilities and interaction with AIMsi

An internet presence provided so that you can add your stores unique personality...no cookie cutter look...sets you apart from the competition.



- Orders automatically brought down into the AIMsi ordering system. No more reentering web sales into your AIMsi system.
- Select what items to include on your website from AIMsi.
- Manage your store via easy to use Administration control panel web site.
- Unlimited number of products.

- Unlimited number of Content/HTML (topic) pages.
- Categories can also be fully nested to any level desired.
- Paged browsing for categories: Keeps page size small, and optimizes the user experience. Customers also have the option to "view all" on any page.

- Many options for calculating shipping charges or specify free shipping.

Use real time rates FedEx,UPS,DHL,USPS.

- Customer wish list.

- Static product & category pages: Designed to allow search engines to fully crawl and index EVERY product & category page in your store. This can have a dramatic increase in site traffic from search engines.

- Product descriptions can include HTML formatting.

- Coupons.

- Skin Based UI Customization: Store site styles and web design can be completely customized by external HTML skin template and style sheets.

- Change skins in real-time. You can conceivably have 100+ skins for a single store if you need to.

- Automatic e-mail notification to customer with receipt.

- Automatic e-mail notification to store admin of new order received.

- Notification to cell phone of new order received.

- Customer can easily re-order any prior order.

- Credit Cards can be processed & verified in real-time, or you can delay processing until a later time).

- Can set a minimum order total threshold for proceed to checkout.

- Catalog Only Sites

(i.e. turn buy buttons off).

- Advanced Product Search Page (by category, manufacturer, price range, SKU, etc).

- Pricegrabber and Froogle Feed Supported -w- automatic generation and FTP upload to your Froogle account.

- Related Products: Entice additional sales by listing related products/accessories on each product page.

- Product prices can be hidden

until product added to cart.

- Products can require that other products are added to the cart (i.e. Product X requires Product Y).

- Customers can review & rate products (if enabled).

- User Polls (Find out what your customers are thinking!).

- Administrator can moderate comments.

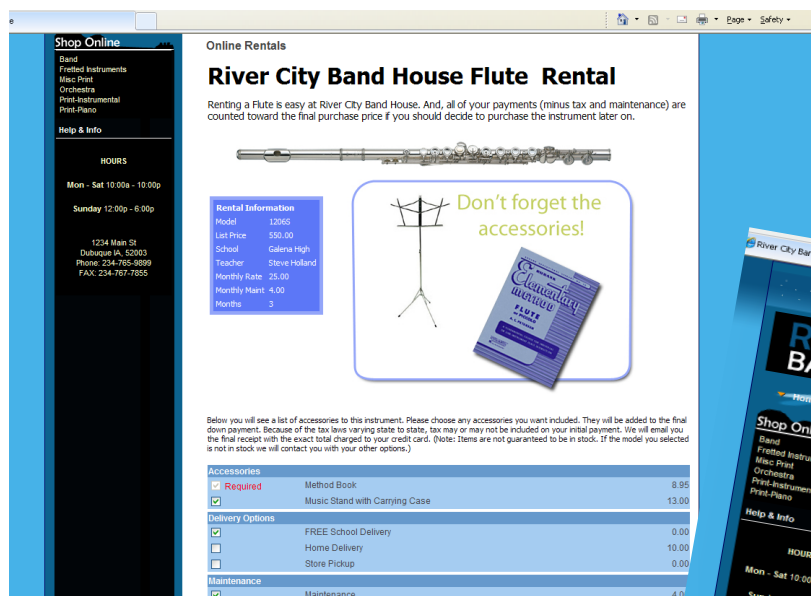
- Profanity checking provided on comment entry.

- PCI compliant & PABP Certified.

Active-e

C2B Ability for your customers to interact with their AIMsi Account information through a secure on-line connection via your website:

- Review Sales History
- Review Special Order Status
- Make Open Account Payments, Rental Payments
- Initiate Rental Reservations and Contracts
- And Much More



Active-e

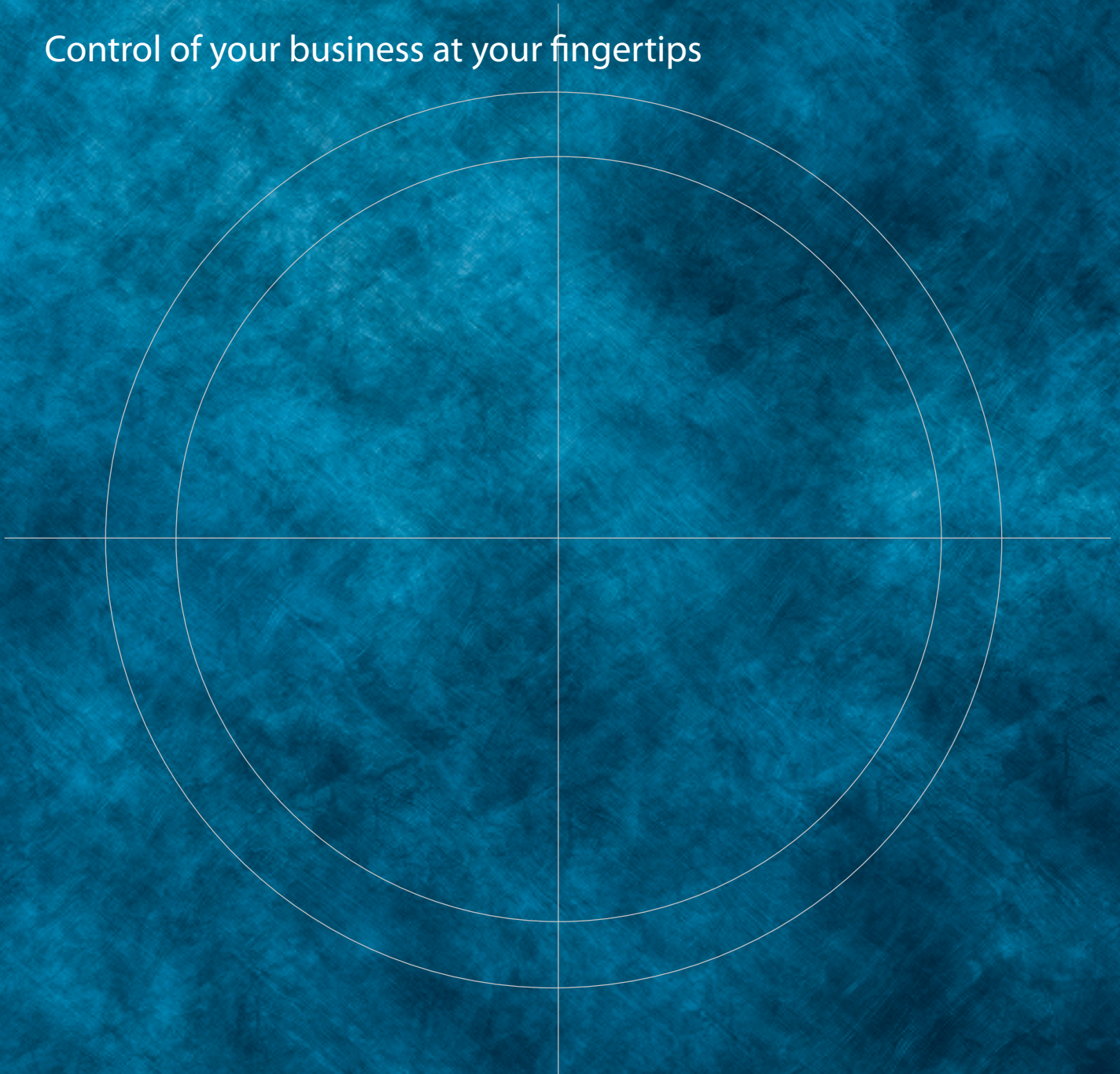
B2B *With Active-e on-line ordering, anytime, with a secure connection is easy. You'll have a direct connection to the participating suppliers host computer. This makes placing orders, checking available stock, checking prices and locating NEW product a cinch.*

The active-e usage of EDI also will allow you to download SKU#, images, short and long descriptions, and your cost along with the MSRP. Thus, no more data entry when new models come out, and no more missing those price changes. It will all be automatic with AIMsi and Active-e.

- Setup price relation percentages for each of your AIMsi prices: Cost, Retail, Our Price, Min Price, Price A, B, and C.
- Price rounding rules can be applied to round your price to .05, .95 .99 etc.
- View supplier image from AIMsi.
- Load Table of Contents information from publishers.
- Link to sample sound files provided by publishers.
- Link to sample page(s) provided by publishers.
- Electronically send your PO's to your supplier. (No more mistakes caused from faxed PO's being misread or incorrectly entered into the supplier's systems.)
- Electronically receive your A/P invoice.
- Check supplier availability before you submit your PO. This gives you the ability to let you customer know when to expect their product as you are entering their special order.
- Advanced Shipping Notice.
- Electronic Rental & A/R Delinquencies Integration with Credit America (Traf)
- Electronic Consumer Credit Checking with Trans Union, Equifax and Experian.
- Reverse Phone Lookup Automatically populate customer name and address fields.
- Phone Notify Turns your AIMsi into an automatic outbound call center for Late Payment Reminders, Special Order Notifications, Repair Service Notifications, Text Notifications and much more.



Control of your business at your fingertips



www.technology4retailers.com

800-670-1736

3162 Cedar Crest Ridge • Dubuque, Iowa 52003